

Launch of ANREV/INREV/PREA Investment Intentions Asia Survey 2020 Hong Kong

ANREV is pleased to invite you to a briefing in Hong Kong for the launch of our Investment Intentions Survey 2020 on 22 January.

The 2020 ANREV/INREV/PREA Investment Intentions survey attracted 140 respondents in total including 125 institutional investors and 15 funds of funds managers. Ms. Amélie Delaunay, ANREV's Director of Research & Professional Standards will share with us the key highlights of the survey followed by panel discussion.

The event will conclude with networking drinks.

Date : Wednesday 22 January 2020

Time : 17:00 registration

17:15 welcome and presentation

17:30 panel discussion

18:15 - 20:00 networking drinks

Location : Clifford Chance office

27/F., Jardine House, One Connaught Place, Hong Kong

RSVP : <u>flora.fung@anrev.org</u>

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SPEAKERS BIOS



Amélie Delaunay Director, Research & Professional Standards ANREV

Amélie Delaunay is the Director of Research and Professional Standards for ANREV. She is responsible for the development and implementation of ANREV's Research, Performance Measurement and Professional Standards programmes in Asia Pacific, including market information and performance indices, global surveys and promotion of best practices for the industry.

Amélie has more than 17 years of experience in the real estate industry and a strong real estate consulting background initially with Ernst & Young. She has been based in Asia for more than 13 years.

Educated at the Sorbonne in Paris, where she was awarded a post graduate degree in Urban Geography, Town Planning and Real Estate, Amélie also has an Advanced Master's Degree in Urban and Real Estate Management from ESSEC Business School in Paris. Amélie is a member of the Royal Institution of Chartered Surveyors.



SPEAKERS BIOS



Joyce Lo Director, Private Capital Advisory Lazard

Joyce Lo joined Lazard in November 2019 as a Director in the Private Capital Advisory Group to be their Real Estate Specialist in the Asia Pacific region.

She has over 20 years of experience in the finance services industry, of which 15 years+ were in Real Estate Private Equity taking on various roles including capital raising, investor relations, product development in addition to direct real estate investments and asset management. Prior to joining Lazard, Joyce spent almost three years at LimeTree Capital, a Hong Kong based real estate investment manager targeting underresearched asset classes where she was their Head of Business Development covering global clients. She also has extensive experience in developing and maintaining new and existing relationships with clients across the Asia Pacific region for PGIM Real Estate and Palmer Capital. Joyce began her career at Lehman Brothers as an Investment Banking analyst in Equity Capital Markets based in Hong Kong, and progressed to become a Vice President of the firm as an real estate private equity investment professional at Lehman Brothers Real Estate Partners (LBREP) in Asia.

Joyce graduated from Massachusetts Institute of Technology and holds a M.Eng and B. Eng in Electrical Engineering and Computer Science as well

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Wilfred Ma Vice President Phoenix Property Investors

Wilfred Ma has 10 years of experience in real estate and is a Vice President in the Phoenix Property Investors Greater China Investment Team. He is responsible for the origination of investments across the office, residential, industrial and retail sectors in Hong Kong, and has executed and managed multiple transactions for the opportunistic funds and a number of separate account mandates with an asset value of over US\$3bn. This includes Tower 535 in Causeway Bay, The Morgan in Mid-levels, as well as the recent acquisition of 3 non-discretionary retail malls in Tseung Kwan O. Phoenix Property Investors is a pan-Asia private equity real estate group with fully integrated management, investment. asset and project management capabilities. Prior to Phoenix, Wilfred worked as an Associate at Vermilion Capital Management, a real estate fund based in Tokyo.

Wilfred holds a BSc degree in Management from the London School of Economics, and received a Master's degree in Real Estate at the University of Hong Kong. He also studied at Keio University in Japan. He currently serves as a committee member of the ULI Hong Kong Young Leaders Group.







Alison Cooke Managing Director - Real Estate Starr International Investment Advisors (Asia) Limited

Alison Cooke is Managing Director of Starr International's Asia Pacific Real Estate Investment strategy, where she is responsible for investment sourcing, underwriting, acquisition and asset management. She has 30 years' experience in a wide range of real estate functions. Prior to joining Starr in 2008, she was CEO of the HK branch of First American Title Insurance Company and a director at JLL for 16 years, based in the UK, Jakarta and Hong Kong, where she advised clients on real estate strategy in Asia Pacific, Europe and North America. Alison holds a degree in Land Management from the University of Reading, UK. She is a member of the Royal Institute of Chartered Surveyors and a Global Governing Trustee of the Urban Land Institute.